



Financing America's Future

At National Education Servicing, we service roughly 100,000 federal and private student loans. We maintain a cohort default rate below 5.5% by utilizing early outreach techniques to reduce past due accounts. However, we understand at times collection agencies become inevitable. We currently work with 7 vetted agencies to maximize our return.

SOLUTIONS FOR YOUR SCHOOL:

- Increase revenue, reduce bad debt write offs
- Reduce administrative overhead
- Right-time, right-agency placement to maximize recovery

LEVERAGE NES TO STREAMLINE YOUR SERVICING:

- Loan Origination
- Loan Servicing
- Institutional Loans
- Tuition Payment Plans
- Default Aversion
- Portfolio Conversions
- Outsourcing Solutions
- Portfolio Management

*Education financing is our only business
– we've learned what works.*

Post-default collections management by National Education Servicing

Management – supervise your agencies to realize highest possible recovery of bad debt

Collections – reconcile and expedite cash receipts back to you

Litigation – provide proceeding updates and authorize settlements on your behalf

Post-default collections can be complicated and challenging to manage: you want to collect what is owed, but time and resources are scarce. You worked hard to build a relationship with your students and alumni – don't compromise that. At National Education Servicing, we understand these challenges. Our efficient collections management solution allows you to optimize the use of collection agencies and increase revenue, while maintaining your valued relationship with your students.

OPTIMIZE YOUR RETURN ON ASSETS WITH NATIONAL EDUCATION SERVICING:

Maximize revenue by using our established, cost-effective techniques. We will:

- Place seriously delinquent accounts at your preferred agency – you may choose from within our network of vetted agencies
- Manage your debt placement – reward high performing agencies with more business, eliminate the less efficient ones
- Be your liaison to approve settlements and payment plans that meet your needs

We also provide these services to you:

- **Assess your current situation** – evaluate and refine your existing placement strategy – we can move accounts away from underperforming agencies and modify contracts or instructions
- **Handle cash receivables** – deposit net payment proceeds as instructed by you, provide monthly reconciliations and numerous financial and portfolio status reports
- **Litigation management** – permit collectors to refer loans to collection attorneys, disclose evidentiary support and relevant legal documents, and provide you with regular updates on the status of litigation proceedings

To learn more about our solutions or set up a demonstration, please call 1.800.345.4325 or email info@nationaled.net.

www.nationaled.net

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