

Education financing is our only business –
we've learned what works.



Financing America's Future

*A default management solution
brought to you by National
Education Servicing:*

Default prevention – call and email outreach to past due students

Financial literacy – education and counseling

Cohort default rate – forecasting and management

At many institutions, collecting on past due accounts is a major challenge. You don't have the staff, time, or experience to effectively manage and aggressively pursue these receivables to attain your desired results. The outcome is loans are referred to a costly collection agency or even worse... written off as bad debt, which can have serious consequences on receiving Title IV funds.

We know that a low cohort default rate is important to your school. Our integrated services of financial literacy, default rate management and cohort default rate forecasting keep your students informed and your default rates low.

HELPING YOUR SCHOOL SUCCEED:

- Alleviate administrative overhead so your staff is no longer overwhelmed by making calls, writing emails, or sending letters
- Maximize revenue by using our established, cost effective collection process
- Lower your default rate and number of past due borrowers
- Free up your time to focus your money on your areas of expertise
- Utilize a secure data environment with safeguards and controls for data housing

HELPING YOUR STUDENTS SUCCEED:

- 24/7 access to financial literacy tools – dynamic calculators and budgets
- Learn about loans, repayment options and regulations
- Track all student loans at their school in one centralized location
- Stay current on their loans!

LEVERAGE NES' ECONOMIES TO STREAMLINE YOUR SERVICING NEEDS:

- Loan Origination
- Loan Servicing
- Institutional Loans
- Tuition Payment Plans
- Default Aversion
- Portfolio Conversions
- Outsourcing Solutions
- Portfolio Management

TO HELP YOU ACHIEVE YOUR REVENUE GOALS, NATIONAL EDUCATION SERVICING WILL:

- Contact students early and often
- Pursue your delinquent accounts as long as you want us to
- Leverage soft collection tools, including skip tracing, credit bureau reporting, and automated calls
- Call your students in other loan statuses if preferred
- Counsel borrowers providing them exceptional support, guidance, and information
- Provide a secure, customizable web portal for client schools with 24/7 access to detailed current and historical account information
- Generate progress, statistical and forecasting reports

We understand the difficulty trying to collect on delinquent accounts all the while maintaining your valuable relationship with students, parents and alumni. We were designated an 'exceptional performer' by the Department of Education because of our extraordinary loan servicing, have an A + rating with the Better Business Bureau, and have a 5-star rating with Yelp.

We adopted an early outreach program for students in 2008, contacting students before their repayment was scheduled to begin. As a result of these efforts, our delinquency rate cut in half to 2.3%, despite the National Unemployment Rate nearly doubling to 9.1%.

Our specialists are caring, diligent and effective. We speak 10 different languages, have a 0.3% call drop rate and our wait time is less than 30 seconds, all the while connecting with over 40,000 customers each year, representing over 100,000 accounts.

To learn more about our solutions or set up a demonstration, please call 1.800.345.4325 or email info@nationaled.net.

www.nationaled.net

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